

Unilever Nigeria Plc Unaudited Interim Financial Statements For the Nine Months Ended 30 September 2016

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Contents	Page
- Income statement	2 - 3
- Statement of other comprehensive income	4
- Statement of financial position	5 - 6
- Statement of changes in equity	7
- Statement of cash flows	8
- Notes to the financial statements	Q

# Income Statement For three months ended 30 September 2016

	Note	2016 N'000	2015 N'000
Revenue Cost of sales	6	17,593,461	13,977,291
Cost of sales	-	(13,245,652)	(8,863,693)
Gross profit Selling and distribution expenses Marketing and administrative expenses Other Income	_	4,347,809 (715,629) (2,688,216) 6,788	5,113,599 (672,422) (3,643,765) 6,325
Operating profit Finance income Finance costs	_	950,752 74,769 (850,456)	803,737 87,822 (784,264)
Profit before taxation Taxation	-	175,065 213,164	107,295 (51,907)
Profit for the period	=	388,229	55,388
Attributable to: Equity holders	=	388,229	55,388
Earnings per share for profit attributable to equity holders:			
Basic and diluted earnings per share (Naira)	-	0.10	0.01

# Income Statement For nine months ended 30 September 2016

	Note	2016 N'000	2015 N'000
Revenue	6	49,871,274	42,699,129
Cost of sales	_	(35,170,402)	(27,835,407)
Gross profit		14,700,872	14,863,722
Selling and distribution expenses		(2,218,005)	(1,946,576)
Marketing and administrative expenses	7	(9,377,654)	(10,623,088)
Other Income	8 _	6,788	76,564
Operating profit		3,112,001	2,370,622
Finance income	9	144,344	224,099
Finance costs	10	(1,745,347)	(2,393,355)
Profit before taxation		1,510,998	201,366
Taxation	11	56,155	(60,404)
Profit for the period	=	1,567,153	140,962
Attributable to:			
Equity holders	=	1,567,153	140,962
Earnings per share for profit attributable to equity holders: Basic and diluted earnings per share (Naira)		0.41	0.04
- and and -	=	U.41	0.02

# Statement of Other Comprehensive Income For three months ended 30 September 2016

Items that will not be reclassified to income statement: Remeasurement on post employment benefit obligations Tax effect  Other comprehensive income  Profit for the period  Total comprehensive income  Attributable to: Equity holders  Statement of Other Comprehensive Income For nine months ended 30 September 2016	2016 N'000 - - - 388,229 388,229	2015 N'000
Items that will not be reclassified to income statement: Remeasurement on post employment benefit obligations Tax effect  Other comprehensive income	2016 N'000	2015 N'000
Profit for the period	1,567,153	140,962
Total comprehensive income	1,567,153	140,962
Attributable to: Equity holders	1,567,153	140,962

# Statement of Financial Position As at 30 September 2016

	Note	30 September 2016	31 December 2015
		N'ooo	N'ooo
Assets			
Non-current assets		s. s	<b></b>
Property, plant and equipment	12	26,964,320	27,368,919
Intangible assets		998,682	1,168,581
Other non- current assets		109,928	208,809
Employee loan receivable		105,729	127,979
Retirement benefit surplus	17	342,280	290,382
		28,520,939	29,164,670
Current assets			
Assets held for sale		171,411	171,411
Inventories	13	8,341,096	6,173,113
Trade and other receivables	14	17,047,789	10,142,845
Employee loan receivable		70,382	85,201
Cash and bank balances	15	19,130,096	4,435,244
		44,760,774	21,007,814
Total assets		73,281,713	50,172,484
Liabilities			
Current liabilities			
Trade and other payables	16	37,484,687	22,542,842
Income tax		108,964	159,840
Bank overdrafts	15	3,178,788	4,535,672
Loans and borrowings	20	15,690,372	7,426,543
Deferred income		32,756	32,756
		56,495,567	34,697,653
Non-current liabilities			
Deferred tax liabilities		2,896,012	3,060,591
Retirement benefit obligations	17	3,408,832	3,369,353
Long service award obligations	17	316,422	266,548
Other employee benefits	1/	96,947	88,494
Deferred income		70,971	95,537
Loans and borrowings		615,721	591,055
		7,404,905	7,471,578
Total liabilities		63,900,472	42,169,231

# **Statement of Financial Position (continued)** As at 30 September 2016

	Note	30 September 2016 N'000	31 December 2015 N'000
Equity			
Ordinary share capital	21	1,891,649	1,891,649
Share premium	21	45,717	45,717
Retained earnings		7,443,875	6,065,887
Total equity		9,381,241	8,003,253
Total equity and liabilities		73,281,713	50,172,484

The financial statements on pages 2 to 17 were approved for issue by the Board of Directors on 25 October 2016 and signed on its behalf by:

His Majesty N.A. Achebe CFR, MNI

Chairman

FRC/2013/NIM/00000001568

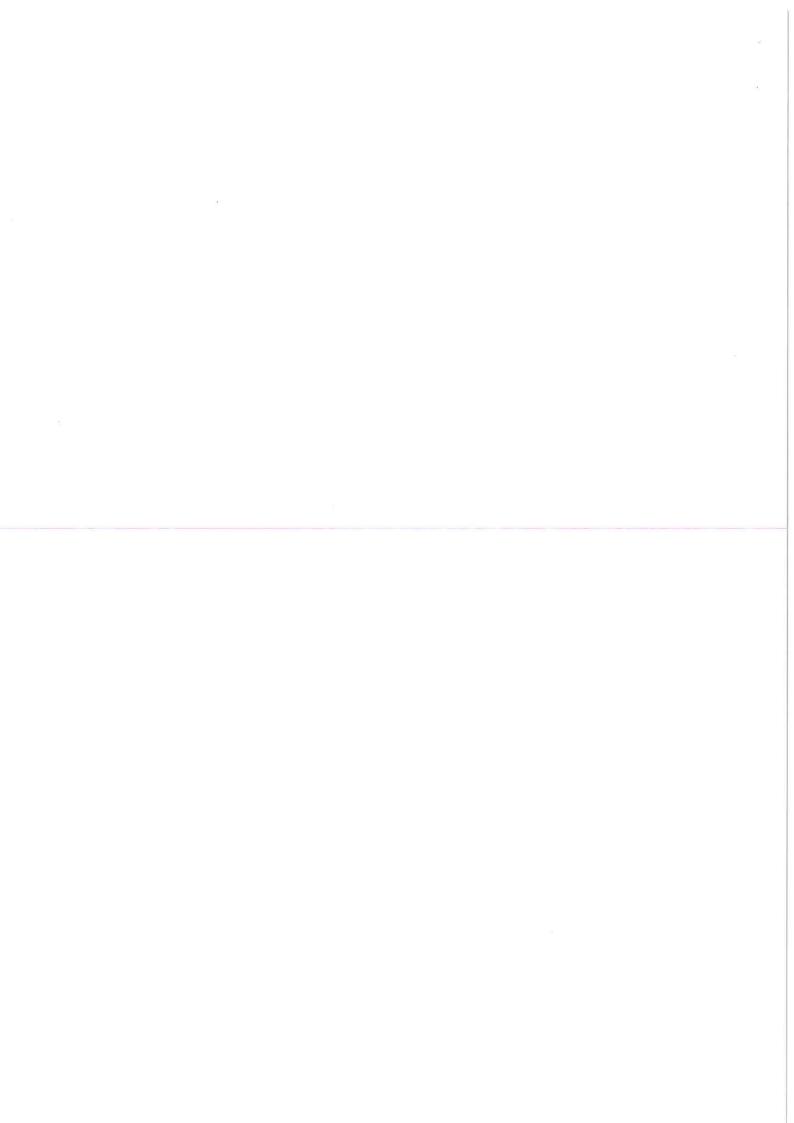
Yaw Nsarkoh

**Managing Director** FRC/2014/IODN/00000007035

Adesola Sotande-Peters Finance Director

Amonardeko

FRC/2015/ICAN/00000010834



Statement of Cash Flows For nine months ended 30 September 2016			
	52942 IP	2016	2015
	Note	N'ooo	N'ooo
Cash flows from operating activities Cash generated from operations	18	11,401,346	10,452,459
Retirement benefits paid  Long service award obligations paid		(519,459) (1,571)	(429,656) (600)
Tax paid		(159,301)	(239,989)
Tax paid		(199,301)	(239,909)
Net cash flow generated from operating activities		10,721,016	9,782,213
Cash flows from investing activities			
Interest received		144,344	224,099
Purchase of intangible assets		(5,488)	(4,027)
Purchase of property, plant and equipment	12	(1,159,136)	(4,266,578)
Proceeds from sale of property, plant and equipment		=	86,367
Net cash used in investing activities		(1,020,280)	(3,960,139)
Cash flows from financing activities			
Drawdown of long-term loan		_	13,400
Drawdown of short-term loan		10,469,315	13,400
Repayment of long-term loan		(318,685)	(141,101)
Repayment of short-term loan		-	(3,640,000)
Interest payment		(1,607,483)	(2,393,355)
Dividend paid		(192,145)	(378,330)
Net cash flow used in financing activities		8,351,002	(6,539,386)
Net increase/(decrease) in cash and cash equivalents		18,051,736	(717,312)
Cash and cash equivalents at the beginning of the period		(7,100,428)	(2,618,479)
Cash and cash equivalents at the end of the period	15	10,951,308	(3,335,791)

Notes to the financial statements	Page
General information	10
Basis of preparation	10
Significant accounting policies	10
Estimates	10
Financial risk management	10 - 11
Segment reporting	12 - 13
Marketing and administrative expenses	13
Income taxes	13
Property, plant and equipment	14
Inventories	15
Trade and other receivables	15
Cash and cash equivalents	15
Trade and other payables	15 - 16
Retirement benefit obligations	16
Cash flows from operating activities	16
Related party transactions	17
Share capital and premium	17

#### 1. General information

Unilever Nigeria Plc is incorporated in Nigeria under the Companies and Allied Matters Act 1990 as a public limited liability company and is domiciled in Nigeria. The Company's shares are listed on the Nigerian Stock Exchange (NSE). The Company is principally involved in the manufacture and marketing of foods and food ingredients, and home and personal care products. It has manufacturing plants in Lagos and Agbara.

#### 2. Basis of preparation

These interim financial statements for the nine months ended 30 September 2016 have been prepared in accordance with IAS 34, 'Interim financial reporting'. The interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2015, which have been prepared in accordance with IFRS.

#### 3. Significant accounting policies

The accounting policies adopted are consistent with those of the previous financial year.

#### 4. Estimates

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgements made by management in applying the group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 31 December 2015.

## 5. Financial risk management

#### Financial risk factors

Unilever's activities expose it to a variety of financial risks: market risk (foreign exchange risk), credit risk and liquidity risk. Unilever's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on Unilever's financial performance.

Risk management is carried out by a Treasury Department under policies approved by the Finance Director. Unilever's Treasury Department identifies, evaluates and manages financial risks in close co-operation with Unilever's operating units. These policies are mostly Unilever Global Policies adapted for local use.

The condensed interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements; they should be read in conjunction with the company's annual financial statements as at 31 December 2015. There have been no changes in the risk management structure since year end or in any risk management policy.

# 5.1. Financial risk factors

### (a) Market risk

## (i) Foreign exchange risk

Unilever is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the Euro and USD. Foreign exchange risk arises from future commercial transactions, recognised assets and liabilities.

The company manages this risk mainly by hedging foreign exchange currency contracts. At 30 September 2016, the unhedged financial assets and liabilities amounted to N9.8 billion (2015: N2.0 billion).

### 5. Financial risk management (continued)

## 5.1. Financial risk factors

#### (ii) Cash flow and fair value interest rate risk

Unilever's interest rate risk arises from bank overdrafts and bank loans. Overdrafts issued at variable rates expose Unilever to cash flow interest rate risk. Borrowings issued at fixed rates expose Unilever to fair value interest rate risk.

Unilever analyses its interest rate exposure on a dynamic basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions and alternative financing. Based on these scenarios, Unilever calculates the impact on profit and loss of a defined interest rate shift. For each simulation, the same interest rate shift is used for all currencies. The scenarios are run only for liabilities that represent the major interest-bearing positions.

The following table shows the split in fixed and floating rate exposures:

	2016 N'000	2015 N'000
Fixed rate (bank loans) Floating rates (bank overdrafts)	16,306,093 3,178,788	8,017,598 4,535,672
	19,484,881	12,553,270

#### (b) Credit risk

Credit risk arises from cash and cash equivalents and deposits with banks and financial institutions, as well as credit exposures to wholesale and retail customers, including outstanding receivables and committed transactions. For banks and financial institutions, only parties classified as "International Golden Circle" (preferred choice for the Unilever group) are accepted. Exposure limit with the banks is set at a maximum of N8.5 billion. Risk control assesses the credit quality of wholesale customers, taking into account their financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the board or external ratings. The utilisation of credit limits is regularly monitored.

Concentration of credit risk with respect to trade receivables is limited, due to the Company's customer base being diverse. Credit terms for customers are determined on individual basis. Credit risk relating to trade receivables is managed by reference to the customers' credit limit, inventory balance, cash position and secondary sales to final consumers.

## (c) Liquidity risk

Liquidity risk is the risk that Unilever will face difficulty in meeting its obligations associated with its financial liabilities. Unilever's approach to managing liquidity is to ensure that it will have sufficient funds to meet its liabilities when due without incurring unacceptable losses. In doing this management considers both normal and stressed conditions. A material and sustained shortfall in our cash flow could undermine Unilever's credibility, impair investor confidence and also restrict Unilever's ability to raise funds.

Where current libilities exceed current assets, the Company seeks to manage its liquidity requirements by maintaining access to bank lending which are renewable annually.

At the reporting date, Unilever held cash in bank was N16.3 billion (2015: N1.5 billion). Unilever also had N3.2 billion overdraft (2015: N4.5 billion).

# 6. Segment reporting

The chief operating decision-maker has been identified as the Leadership Team (LT) of Unilever Nigeria Plc. The Leadership Team reviews Unilever's monthly financial and operational information in order to assess performance and allocate resources. Management has determined the operating segments based on these reports. The Leadership Team consider the business from a product category perspective. Unilever is segmented into Food Products (FP), Personal Care (HC) and Home Care (PC) products.

Foods - including sale of tea, savoury and spreads.

Personal Care - including sale of skin care and oral care products.

Home Care - including sales of fabric care, household cleaning and water purification products.

There are no intersegmental sales and Nigeria is the company's primary geographical segment as it comprises 95% of the company's sales.

The Leadership Team assesses the performance based on operating profits for each operating segment that is reviewed. Total financing (including interest income and expense), income taxes and retirement benefit obligations are managed on an entity-wide basis and are not allocated to operating segments.

3 months ended 30 September 2016	Food Products N'000	Personal Care N'000	Home Care N'000	Total N'000
Revenue Depreciation and amortisation Segmental operating profit Finance income	9,283,338 605,832 506,912	4,787,684 312,445 261,429	3,522,439 229,875 192,341	17,593,461 1,148,152 960,682 74,769
Finance cost Amortisation of prepaid benefit on employee loan Profit before taxation			_	(850,457) (9,930) 175,065
3 months ended 30 September 2015				
Revenue Depreciation and amortisation Segmental operating Profit Finance income Finance cost Amortisation of prepaid benefit on employee loan Profit before taxation 9 months ended 30 September 2016 Revenue Depreciation and amortisation Segmental operating profit Finance income Finance cost Amortisation of prepaid benefit on employee loan Profit before taxation	7,371,057 258,822 427,117 26,148,330 905,993 1,642,084	3,834,103 134,627 222,168 12,703,616 440,158 797,773	2,772,131 97,338 160,632 = 11,019,328 381,800 692,002	13,977,291 490,788 809,917 (6,180) 87,822 (784,264) 107,295 49,871,274 1,727,951 3,131,859 144,344 (1,745,347) (19,859)
			=	1,510,998
9 months ended 30 September 2015 Revenue Depreciation and amortisation Segmental operating profit Finance income Finance cost Amortisation of prepaid benefit on employee loan Profit before taxation	21,165,723 772,676 1,184,882	12,774,498 466,345 715,131	8,758,909 319,752 490,334	42,699,129 1,558,773 2,390,347 (19,725) 224,099 (2,393,355) 201,366

6.	Segment reporting (continued)			
	Turnover over by geographical location			
		Domestic (within Nigeria) N'000	Export (outside Nigeria) N'000	Total N'000
	3 months ended 30 September 2016	16,666,039	927,422	17,593,461
	3 months ended 30 September 2015	13,554,463	422,829	13,977,292
	9 months ended 30 September 2016	47,585,607	2,285,667	49,871,274
	9 months ended 30 September 2015	41,430,222	1,268,907	42,699,129
	The company has 93 customers, and no single customer accounted for	more than 10% of t	the company's	revenue.
7.	Marketing and administrative expenses			
150	•	2016		2015
		N'000		N'000
	Brand and marketing	1,123		4,861,444
	Overheads	8,272,323		4,689,496
	Service Fees	1,104,208	_	1,072,148
		9,377,654	=	10,623,088
8.	<b>Other income</b> Other income represents profit on disposal of property, plant and equip	oment.		
9.	Finance income			
		2016		2015
		N'000		N'000
	Interest on call deposits and bank accounts	124,485		142,783
	Exchange gain difference on bank accounts	-		61,591
	Interest income from employee loans	19,859	-	19,725
		144,344	=	224,099
10.	Finance cost			
		2016		2015
		N'000		N'000
	Interest on third party bank loans	1,190,439		2,022,380
	Exchange loss difference on bank accounts	291,163		67,120
	Interest cost on defined benefit plans	263,745	<u>~</u>	303,855
11.	Income Taxes	1,745,347	=	2,393,355

Income tax is recognised based on management's estimate of the annual income tax payable for the period.

# 12. Property, plant and equipment (PPE)

	Capital work-in- progress N'000	Lease hold land N'000	Buildings N'000	Plant and machinery N'000	Furniture and equipment N'000	Motor vehicles N'000	Total N'000
Cost							
At 1 January 2015	3,015,302	67,615	7,080,868	24,819,535	1,163,828	828,221	36,975,369
Additions	5,068,498	=	7=		=:	.=	5,068,498
Transfers	(6,780,261)	1,708,200	472,618	4,245,509	263,195	90,739	<b></b>
Disposals	1.5	(21,872)	(98,252)	(4,917,403)	(58,341)	(197,200)	(5,293,068)
Write off	(10,132)	=	==	14:	=	<b>4</b>	(10,132)
Reclassification to assets held for							
sale	% <del>=</del>	(20,350)	(326,742)	-		-	(347,092)
At 31 December 2015	1,293,407	1,733,593	7,128,492	24,147,641	1,368,682	721,760	36,393,575
Additions	1,159,136		19	: : : : : : : : : : : : : : : : : : :	<del></del>	( <del></del> )	1,159,136
Transfers	(1,190,675)	28,446	76,271	650,429	149,362	286,167	=1
Reclassification between PPE				=			
heads	-	==	1.55	(2,775)	2,775	-	-
Write off	(2,656)				(2,978)	(73,860)	(79,494)
At 30 September 2016	1,259,212	1,762,039	7,204,763	24,795,295	1,517,841	934,067	37,473,217
Depreciation / impairment							
At 1 January 2015	: <del>-</del>	32,282	870,805	10,359,893	299,714	581,896	12,144,590
Depreciation charge for the year	-	7,836	205,063	1,465,540	124,443	103,686	1,906,568
Impairment charge		-	-	616,712	-	-	616,712
Reclassification of impairment	:=	8,146	174,907	(183,053)	-	=	
Impairment reversal	V.=	(8,146)	(174,907)	-	* #	=	(183,053)
Disposals	: <u>=</u>	_	(108,592)	(4,930,603)	(55,761)	(189,524)	(5,284,480)
Reclassification to assets held for							
sale		(12,341)	(163,340)				(175,681)
At 31 December 2015	100	27,777	803,936	7,328,489	368,396	496,058	9,024,656
Depreciation charge for the period	\$ <del></del>	13,355	156,014	1,184,018	107,419	91,758	1,552,564
Disposals	-	_	<u>=</u>	-	(303)	(68,020)	(68,323)
Impairment charge	-			0 = 10 = 0		-	
At 30 September 2016		41,132	959,950	8,512,507	475,512	519,796	10,508,897
Net book value:							
At 1 January 2015	3,015,302	35,333	6,210,063	14,459,642	864,114	246,325	24,830,779
At 31 December 2015	1,293,407	1,705,816	6,324,556	16,819,152	1,000,286	225,702	27,368,919
At 30 September 2016	1,259,212	1,720,907	6,244,813	16,282,788	1,042,329	414,271	26,964,320

# (i) Leasehold land on finance lease

The Company has non - cancellable finance lease agreements with the Federal Government of Nigeria which was paid once and in advance. There are no finance lease liabilities and no future finance charges to the income statement.

The lease terms are between 50 and 99 years. The following amounts represents owned land where the Company is a lessee under a finance lease:

	2016 N'000	2015 N'000
Cost – capitalised finance leases Accumulated depreciation	1,762,039 (41,132)	1,733,593 (27,777)
Net book value	1,720,907	1,705,816

12	Inventories		
٠.	inventories	2016	2015
		N'000	N'000
	Raw and packaging materials	5,824,064	3,367,044
	Work in progress	482,929	599,929
	Finished goods	1,010,626	1,422,949
	Engineering spares and other inventories	1,023,477	783,191
		8,341,096	6,173,113
4.	Trade and other receivables		
		2016 N'000	2015 N'000
	Two do massivables, sugar	6 510 560	4 17 4 7 9 0
	Trade receivables: gross	6,519,562	4,174,782
	Less impairment	(264,580)	(1,141,523)
	Trade receivables: net	6,254,982	3,033,259
	Advances and prepayments	1,646,939	598,881
	Unclaimed dividend held with registrar Other receivables	-	396,665
		865,597	486,720
	Due from related parties (Note 19(iii))	8,280,271	5,627,320
	*	17,047,789	10,142,845
	Advances and prepayments include insurance premium and advances to	vendors.	
5.	Cash and cash equivalents		
		2016	2015
		N'000	N'000
	Cash at bank and in hand	16,353,190	1,504,309
	Fixed deposit	2,776,906	2,538,964
	Cash and bank balances	19,130,096	4,043,273
	Short term bank loan	(5,000,000)	
	Bank overdrafts	(3,178,788)	(7,379,064)
	Cash and cash equivalents	10,951,308	(3,335,791)
	a)For the purposes of the statement of cash flows, cash and cash equivale a)For the purposes of the statement of cash flows, cash and cash equivale Trade and other payables		
6.	Trade and other payables		-010
6.	Trade and other payables	N'000	N'ooo
6.			
6.	Trade payables	<b>N'000</b> 10,159,010	6,280,820
6.	Trade payables Amount due to related companies (Note 19(iii))	<b>N'000</b> 10,159,010 18,170,039	6,280,820 7,618,844
6.	Trade payables Amount due to related companies (Note 19(iii)) Dividend payable (Note 16(i))	<b>N'000</b> 10,159,010 18,170,039 3,259,989	6,280,820 7,618,844 3,351,652
б.	Trade payables Amount due to related companies (Note 19(iii)) Dividend payable (Note 16(i)) Accrued liabilities	N'000 10,159,010 18,170,039 3,259,989 603,185	6,280,820 7,618,844 3,351,652 1,477,732
6.	Trade payables Amount due to related companies (Note 19(iii)) Dividend payable (Note 16(i)) Accrued liabilities Accrued brand and marketing expenses	N'000  10,159,010 18,170,039 3,259,989 603,185 953,716	6,280,820 7,618,844 3,351,652 1,477,732 366,432
6.	Trade payables Amount due to related companies (Note 19(iii)) Dividend payable (Note 16(i)) Accrued liabilities	N'000 10,159,010 18,170,039 3,259,989 603,185	6,280,820 7,618,844 3,351,652 1,477,732

37,484,687

22,542,842

_				
16.	Trade and other payables (continued)	2016		2015
(i)	Dividend payable	N.000		N.000
(1)	As at 1 January	0.051.650		414.560
	Dividend declared	3,351,652 189,164		414,560 378,330
	Dividend paid during the year	(192,145)		(378,330)
	Unclaimed dividend with Registrar	=		396,665
	Dividend claimed Unclaimed dividend returned by Registrar	(88,682)		- (0- 0
	Unclaimed dividend now statute barred	-		2,680,840 (140,413)
	As at 30 September/31 December	3,259,989		3,351,652
177	Retirement benefit obligations	3,239,909	=	3,351,052
17.	The amounts recognised in the statement of financial position are determined as	e followe:		
	The amounts recognised in the statement of financial position are determined as	2016		2015
		N'000		N'000
	Present value of funded retirement benefit obligations	(1,419,792)		(1,258,656)
	Fair value of plan assets	1,762,072		1,549,038
	Retirement benefit surplus	342,280	_	290,382
	Present value of unfunded retirement benefit obligations	(3,408,832)		(3,369,353)
	Long service award obligations	(316,422)	_	(266,548)
	Net liability in the statement of financial position	(3,382,974)		(3,345,519)
	The amounts recognised within the income statement were as follows:			
			Net	
		Current Service	Interest	
		Cost N'000	Cost N'000	Total
	Market Production of the Control of		N 000	N'000
	3 Months Ended 30 September 2016	196,494	175,402	371,896
	3 Months Ended 30 September 2015	94,349	97,124	191,473
	9 Months Ended 30 September 2016	294,741	263,745	558,486
	9 Months Ended 30 September 2015	278,387	303,855	582,242
18.	Cash flows from operating activities			
		2016		2015
		N'000		N'000
	Profit before tax	1,510,998		201,366
	Adjustment for non-cash items: - Depreciation of fixed assets			0
	- Impairment charge	1,552,564		1,383,752 159,074
	- Assets write off	79,494		6,044
	- Amortisation of intangible assets	175,387		175,021
	- Profit on disposals on fixed assets	(68,323)		(76,564)
	- Finance income	(144,344)		(224,099)
		1,745,347		2,393,355
	- Finance expense - Net charge in retirement benefit obligations			
	- Net charge in retirement benefit obligations	507,040		504,507
		507,040 37,069		504,507 31,232
	<ul> <li>Net charge in retirement benefit obligations</li> <li>Change in employee loan receivable</li> <li>Long service award obligations</li> <li>Other employee benefits</li> </ul>	507,040		504,507
	<ul> <li>Net charge in retirement benefit obligations</li> <li>Change in employee loan receivable</li> <li>Long service award obligations</li> <li>Other employee benefits</li> <li>Deferred Income</li> </ul>	507,040 37,069 51,446		504,507 31,232 77,737
	<ul> <li>Net charge in retirement benefit obligations</li> <li>Change in employee loan receivable</li> <li>Long service award obligations</li> <li>Other employee benefits</li> <li>Deferred Income</li> <li>Changes in working capital:</li> </ul>	507,040 37,069 51,446 8,454 (24,566)		504,507 31,232 77,737 (24,566) 6,630
	<ul> <li>Net charge in retirement benefit obligations</li> <li>Change in employee loan receivable</li> <li>Long service award obligations</li> <li>Other employee benefits</li> <li>Deferred Income</li> <li>Changes in working capital: <ul> <li>Increase in trade and other receivables</li> </ul> </li> </ul>	507,040 37,069 51,446 8,454 (24,566) (6,904,945)		504,507 31,232 77,737 (24,566) 6,630 (930,774)
	<ul> <li>Net charge in retirement benefit obligations</li> <li>Change in employee loan receivable</li> <li>Long service award obligations</li> <li>Other employee benefits</li> <li>Deferred Income</li> <li>Changes in working capital: <ul> <li>Increase in trade and other receivables</li> <li>Increase/(decrease) in inventory</li> <li>Increase in trade and other payables</li> </ul> </li> </ul>	507,040 37,069 51,446 8,454 (24,566)		504,507 31,232 77,737 (24,566) 6,630
	<ul> <li>Net charge in retirement benefit obligations</li> <li>Change in employee loan receivable</li> <li>Long service award obligations</li> <li>Other employee benefits</li> <li>Deferred Income</li> <li>Changes in working capital: <ul> <li>Increase in trade and other receivables</li> <li>Increase/(decrease) in inventory</li> </ul> </li> </ul>	507,040 37,069 51,446 8,454 (24,566) (6,904,945) (2,167,983)		504,507 31,232 77,737 (24,566) 6,630 (930,774) 2,125,541

. Related party transactions			
(i) Sale of finished goods to related parties			
(i) bale of minorica goods to remou parties	2016		2015
	N'000		N'000
Unilever Ghana Limited	556,183		772,244
Unilever Cote D'Ivoire	1,729,484	_	496,663
	2,285,667	11	1,268,907
(ii) Purchases of finished goods for resale from related parties			
	2016		2015
	N'000		N'000
Unilever Ghana Limited	1,961,727		1,117,984
Unilever Market Development (Pty) Limited	103,956		199,522
Unilever Gulf FZE	=		- 160,727
Unilever Phillipines Unilever Supply Chain Company, UK	-		100,727
omover supply small estimpaily, sie		-	
	2,065,683		1,478,233
(iii) Outstanding related party balances as at 30 September were:			
e	2016		2015
	N'000		N'ooo
Receivables from related parties: Unilever Cote D'Ivoire	4,805,201		2,591,809
Unilever Ghana Limited	2,275,808		2,134,390
Unilever UK Plc	958,613		-,-0 1,07
Other related parties	240,649	<u></u>	901,121
	8,280,271	=	5,627,320
	2016		2015
Position of the Lordon	N'000		N'000
Payables to related parties: Unilever UK Plc	3,418,268		1,846,222
Unilever Cote D'Ivoire	80,210		66,996
Unilever Ghana Limited	8,364,890		4,644,996
Unilever Asia Private	3,674,398		504,026
Other related parties	2,632,273	-	556,604
	18,170,039	_	7,618,844
o. Current Liabilities: Loans & Borrowings  The Loans & Borrowings includes an inter company loan facility of N10.4 billic	on (\$32.3 million)		
The Bound & Bottowings included an inter company tour facinety of 111014 Bink			
Share capital and share premium			
	Number of	Ordinary	Share
	Number of ordinary shares (thousands)	Ordinary shares N'000	premium
	ordinary shares		Share premium N'000 45,717