

## **UNILEVER GHANA LIMITED**

### **UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30<sup>TH</sup> SEPT 2019**

#### **Financial Highlights**

(All amounts are expressed in thousands of Ghana Cedis)

	2019	2018
Revenue	342,897	448,450
Operating profit/(Loss)	(43,273)	45,355
Profit/(Loss) before taxation	(51,463)	44,138
Profit/(Loss) after taxation	(48,875)	7,846
Operating profit margin	(12.62%)	10.11%
Earnings per share (Annualised) GH¢	(1.0426)	0.1674

#### **FINANCIAL PERFORMANCE**

Revenue for the period for our continuing business was GH¢ 342.8 million compared to GH¢448.4 million in Q3 2018.

The results reflect challenging trading conditions as well as efforts to reduce high inventory levels in our distribution network previously highlighted in our disclosure in September 2019.

#### **2019 OUTLOOK**

Management retains a positive outlook for the business in the long term.

Unilever Ghana Limited

**Unaudited Statement of comprehensive income for the period ended 30th September, 2019**

(All amounts are expressed in thousands of Ghana cedis)

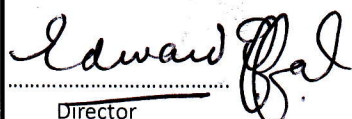
	2019	2018
Revenue	342,897	448,450
Cost of sales	(294,951)	(310,616)
<b>Gross profit</b>	<b>47,946</b>	<b>137,834</b>
Distribution expenses	(16,613)	(12,906)
Brand & marketing investment expenses	(29,636)	(32,162)
Administrative expenses	(47,538)	(47,283)
Restructuring costs	(2,520)	(2,457)
Impairment on trade receivables	(3,111)	-
Other income	8,199	2,329
<b>Operating profit</b>	<b>(43,273)</b>	<b>45,355</b>
Finance income	511	152
Finance costs	(8,701)	(1,369)
<b>Profit before taxation</b>	<b>(51,464)</b>	<b>44,137</b>
Taxation	2,589	(36,292)
<b>Profit after taxation from Continuing operations</b>	<b>(48,875)</b>	<b>7,846</b>
<b>Discontinued Operations:</b>		
Profit/(Loss) from Discontinued Operations	-	95,469
<b>Total comprehensive income for the year</b>	<b>(48,875)</b>	<b>103,315</b>
<b>Earnings per share for profit attributable to the equity holders of the company</b>		
Basic Earnings per share	(1.0427)	0.1674

**Unaudited Statement of financial position as at 30th September, 2019**

(All amounts are expressed in thousands of Ghana cedis)

	2019	2018
<b>Non-current assets</b>		
Property, plant and equipment	157,458	129,675
Right of use assets	1,801	
Intangible assets	-	0
Investment in subsidiaries	10	10
<b>Total non-current assets</b>	<b>159,269</b>	<b>129,685</b>
<b>Current assets</b>		
Inventories	75,023	72,302
Trade and other receivables	229,448	145,231
Prepayments	46,197	28,866
Related party receivables	44,612	127,521
Current tax	8,966	-
Cash and bank	22,629	66,638
<b>Total current assets</b>	<b>426,875</b>	<b>440,558</b>
<b>Total assets</b>	<b>586,144</b>	<b>570,243</b>
<b>Equity</b>		
Share capital	1,200	1,200
Capital surplus	204	204
Share deals	81	81
Retained earnings	194,782	206,802
<b>Total equity</b>	<b>196,267</b>	<b>208,287</b>
<b>Non-current liabilities</b>		
Employee benefits obligation	5,371	5,456
Long term lease liability	1,998	
Deferred tax	6,253	18,814
<b>Total non-current liabilities</b>	<b>13,621</b>	<b>24,270</b>
<b>Current liabilities</b>		
Bank overdraft	82,760	12,797
Trade and other payables	42,632	66,290
Related party payables	199,096	222,139
Dividend payables	43,442	12,664
Short term lease liability	288	
Provisions	8,038	11,096
Current tax	-	12,701
<b>Total current liabilities</b>	<b>376,256</b>	<b>337,686</b>
<b>Total liabilities</b>	<b>389,877</b>	<b>361,956</b>
<b>Total equity and total liabilities</b>	<b>586,144</b>	<b>570,243</b>

The financial statements do not contain untrue statements, misleading facts or omit material facts to the best of our knowledge.

  
Director

  
Director



**Unilever Ghana Limited**

**Unaudited Statement of cash flows for the period ended 30th September, 2019**

(All amounts are expressed in thousands of Ghana cedis)

	2019	2018
<b>Cash flows from operating activities</b>		
Cash generated from operations	75,673	44,006
Interest received	(8,701)	(1,403)
Interest paid	511	181
Tax paid	(36,512)	(15,129)
<b>Net cash generated from operating activities</b>	<b>30,971</b>	<b>27,655</b>
<b>Cash flows from investing activities</b>		
Purchases of property, plant and equipment	(19,541)	(44,097)
Net write off - assets	-	20,933
<b>Net cash used in investing activities</b>	<b>(19,541)</b>	<b>(23,165)</b>
<b>Cash flows from financing activities</b>		
Dividend paid	(5,859)	(4,879)
<b>Net cash used in financing activities</b>	<b>(5,859)</b>	<b>(4,879)</b>
Increase in cash and cash equivalents	5,571	(388)
Cash and cash equivalents at beginning of the year	(65,563)	53,189
Effect of movement in exchange rate on cash and bank	(140)	1,039
<b>Cash and cash equivalents at the end of 30th September, 2019</b>	<b>(60,132)</b>	<b>53,841</b>
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**Statement of changes in equity for the period ended 30th September, 2019**

(All amounts are expressed in thousands of Ghana cedis)

<b>Period ended 30th September, 2019</b>	<b>Stated capital</b>	<b>Capital surplus account</b>	<b>Retained earnings</b>	<b>Share deals account</b>	<b>Total equity</b>
Balance at 1 January 2019	1,200	204	293,656	81	295,141
<b>Total Comprehensive Income</b>					
Profit for the year	-	-	(48,875)	-	(48,875)
Dividend -2019			(50,000)		(50,000)
Other comprehensive Income			-		-
<b>Balance at 30th September 2019</b>	<b>1,200</b>	<b>204</b>	<b>194,781</b>	<b>81</b>	<b>196,267</b>
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<b>Period ended 30th September, 2018</b>					
Balance at 1 January 2018	1,200	204	119,112	81	120,597
<b>Total Comprehensive Income</b>					
Profit for the period	-	-	22,164	-	22,164
Dividend-2018			(15,625)		(15,625)
Other comprehensive Income			-		-
<b>Balance at 30th September 2018</b>	<b>1,200</b>	<b>204</b>	<b>125,651</b>	<b>81</b>	<b>127,137</b>
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**Notes to the Financial statements**

**1a. BASIS OF ACCOUNTING**

The financial statements have been prepared using the same accounting policies as in the published 2018 Annual Report and Financial Statements.

**1b Statement of compliance**

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies Act, 2019 (Act 992).

**1c. Basis of measurement**

The financial statements have been prepared under the historical cost convention